

COVID-19 seller checklist

As a real estate professional, you build relationships and work with members of the public. With cases of COVID-19 on the rise in BC, real estate professionals want to know what they can do to help prevent the spread of the virus. This checklist is designed to help you manage challenges related to COVID-19.

CHECKLIST

- ☐ Provide client with COVID-19 links and information from the appropriate authorities
- ☐ Assess your own risk with dealing with your client. Are they ill, or have they recently traveled?
- ☐ Have your client provide their own concerns about potential risk
- ☐ Provide options for your seller client

OPTIONS TO MINIMIZE RISKS

- ☐ Request health and recent travel information from potential buyers and their real estate professionals before any showings
- ☐ Create a marketing video showing a tour of the house to reduce the number of viewings
- ☐ Discuss with your seller client limiting viewings to serious buyers only (if the listing contract permits)
- ☐ Make viewings conditional on the use of gloves or hand sanitizer
- ☐ Clean all high traffic areas and surfaces before and after each showing
- ☐ Take precautions, including cleaning and sanitizing the home if the seller chooses to have an open house or home inspection
- ☐ Suspend viewings temporarily. Ensure this option is agreed to by your client and in writing
- ☐ Document all discussions in writing

Questions? Contact an RECBC Professional Standards Advisor at advisor@recbc.ca.

This information was created in collaboration with the Real Estate Council of Alberta in the interest of protecting consumer and licensee health safety in uncertain times. Thank you to the Real Estate Council of Alberta for their cooperation.