

“You may not know that the Real Estate Council of BC recently revised the rules that govern the way Realtors and real estate brokerages are allowed to do business with the public. These rules were introduced to bring more openness and clarity about how real estate agency representation works.

So, while I am happy to answer any general questions you have about this property, please be aware that I am here representing the interests of my client to sell their property.

As a representative of the seller I am obligated to share with them any personal information or financial situation you tell me about yourself that could potentially benefit my client.

To that end, I ask that you protect your interests by not disclosing personal and financial information to me before you fully understand the potential consequences of doing so.”