

The Process

IS REAL ESTATE LEAVING YOU OVERWHELMED?

I aim to provide the best service in the most simple, straightforward way. Go beyond just browsing the MLS listings for Langley, Abbotsford, Surrey, and beyond.

Here's what to expect.

Start Here



1. LET'S CHAT!

Contact a realtor you can trust.
(Check me out no pressure)



2. ASSESS YOUR NEEDS

Let's work together to assess your needs and chat about your goals.

TIP: Check out our handy Buyers Guide and Sellers Guide.



3. UNDERSTANDING COSTS AND SERVICES

I will cover costs so you'll feel confident in making the best decision for you.



4. HIRE ME

Who you work with matters, so hire the best — ME! I will look after the details.



Buying

Selling



A. STRATEGY

Contact a realtor you can trust.
(Check me out no pressure)



A. REVIEW YOUR MORTGAGE:

Are you subject to penalties? What is left
on your mortgage?



B. OBTAINING PRE-APPROVAL

Whether you opt for a broker or a bank,
the choice is yours and I can help!



B. REPAIR, REPLACE, RENEW

I will help identify key areas that will
help your home sell quickly and for more
money. Staging is often helpful.



C. HOUSE HUNTING BEGINS!

Focus your efforts with our
Custom Home Search.

*TIP: If I say, "Start the car", Run...
If I say, "Honey, stop the car", good...*



C. PRICING STRATEGY

Review the market and price your home.



D. SELECT A HOME

Review customized Market Evaluation.



D. CREATE CUSTOMIZED MARKETING PLAN

It's all about exposure! From social media
to open houses, we've got it covered.



E. CRAFT YOUR COMPETITIVE OFFER.



E. SHOWINGS

Let the games begin!





5. NEGOTIATE LIKE A PRO

I will help you evaluate and negotiate offers, ensuring you get the best price while protecting your interests.



6. SATISFY THOSE CONDITIONS

Once an offer has been accepted and conditions have been agreed upon, I will work with you to ensure they're met. I will work with your mortgage broker/bank.



7. REMOVE SUBJECTS

The buyer signs subject removal form removing subjects. Deposit cheque goes into trust.



8. LEGAL PAPERWORK

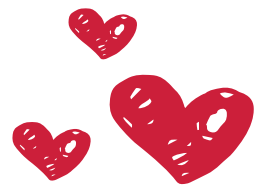
During this exciting period, rely on me to finalize important legal paperwork with your lawyers.



9. PREPARE FOR MOVING DAY

Moving comes with its fair share of details. From changing your address and booking my trailer.

TIP: See Buyer's Binder for details.



10. IT'S CLOSING DAY!

This is the date that the home officially transfers hands. You'll receive your keys on Possession Day. It's time to celebrate!